

SCHEDULE 12-6

BNA NEGOTIATION PROCESS

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1. In circumstances where the **Allied Hydro Council** (“**AHC**”) rejects an issue that is subject to negotiation under the **Proposed Letter of Agreement**, the **HPMA** will follow the **BNA** negotiation process set out below:

- (a) the **HPMA** will advise **Hydro** of the position taken by the **AHC**;
- (b) **Hydro** will then advise the **Keeyask Cree Nations** of the **AHC**’s position on the issue;
- (c) **Hydro** and the **Keeyask Cree Nations**, acting by a **KCN Majority**, will have two (2) weeks to agree upon a position on the issue;
- (d) if agreement is reached within the two (2) week period, **Hydro** will advise the **HPMA** and negotiations will continue;
- (e) if agreement is not reached within the two (2) week period, the issue will be submitted to the board of the **General Partner** or a meeting of the **Chief Executive Officer** of **Hydro** and the Chiefs of the **Keeyask Cree Nations** (a “**Principals’ Forum**”) for consideration;
- (f) the board of the **General Partner** or the **Principals’ Forum**, will have one (1) week to reach agreement on a position on the issue;
- (g) if agreement is reached by the board of the **General Partner** or the **Principals’ Forum**, **Hydro** will advise the **HPMA** of the position;
- (h) if agreement is not reached by the board of the **General Partner** or the **Principals’ Forum**, then **Hydro** will determine the position and advise the **HPMA**.
- (i) the **HPMA** will return to the negotiating table to negotiate the position with the **AHC**.

2. Upon the approval of **Hydro**, where the **Keeyask Cree Nations** are particularly concerned about an issue that is subject to negotiation under the **Proposed Letter of Agreement** that the **AHC** has rejected, accommodation will be made to provide an opportunity for the **Keeyask Cree Nations** to present their position on that issue at the bargaining table.

